



## Travelport Hotelzon announces entry into Italy and a new appointment to its management team

Langley, UK Jul 2, 2015

Travelport Hotelzon, a leading hotel distribution technology provider for the B2B travel industry, today announced its entry into Italy and the further strengthening of its management team. These developments form part of the ongoing expansion plans for the business, which have seen the Travelport Hotelzon network grow from four to 13 countries in the last year.

The new Italian operations will be based in Milan and will be headed up by local Sales Manager, Virna Moschini who will have full responsibility for Travelport Hotelzon's sales activity across the country. Moschini joins from Amadeus where she held several roles since 2000, and in her most recent role as New Business and Adoption Manager took responsibility for the commercial strategy aimed at increasing product penetration and adoption.

Meanwhile, Travelport Hotelzon has also strengthened its global management team with the appointment of Jack Ramsey as Head of Multinational Accounts, Corporate and Third Party Sales, based in Langley, UK. Ramsey, who joins from Travelport, is accountable for identifying sales opportunities and growing revenues by working closely with global account partners to integrate the leading technology capabilities that both Travelport and Travelport Hotelzon bring.

Niklas Andréen, SVP of Hospitality and Digital Media for Travelport, commented: "These latest appointments reinforce the expansion of the Travelport Hotelzon business which kicked off a year ago. Travelport Hotelzon continues to be totally committed to a strategy of focusing on the hotel and corporate travel space and positioning itself as a trusted strategic technology partner for corporates, agencies and hotel providers".